

Dear Early Care and Education Professionals,

Ch-ch-ch-CHANGES! How do you handle change? Do you welcome change or do you resist it? Why is change the cause of so much stress? Maybe it has more to do with how we respond to change. Let's face it, change is something that pushes us out of our comfort zone but it's also a fact of life.

Over the past few months you may have heard about the many changes that are headed our way. First, Maryland will be implementing a quality rating improvement system, known as MD EXCELS, for licensed child care programs. With the introduction of MD EXCELS, programs will be focusing their attention on a systematic approach to assess, improve, and communicate the level of quality in early and school-age care and education programs. Similar to quality rating systems for restaurants and hotels, MD Excels awards quality ratings based on 5 areas: Licensing Compliance, Staffing/Professional Development, Rating Scale/Accreditation, Developmentally Appropriate Learning and Practice/Child Assessment, Administrative Practices/Policies. While MD EXCELS is a voluntary program recognizing child care programs for their level of quality, any program accessing state funds (i.e. subsidy reimbursements, MSDE accreditation support, etc.) will be **required** to participate. Also, MSDE is in the planning phase of upgrading levels 1-4 of the Maryland Child Care

Credential. The voluntary program recognizing child care providers for their professional development and activities within early care and education will now include clearly defined coursework at each level to be completed by participants. The changes are expected to take place next year.

With so many changes it's time to **REDISCOVER** your Montgomery County Child Care Resource & Referral Center (MCCR&RC)! We are here to support and guide you as you transition successfully through this process. For example, sign up to learn how to support infant and toddler development with the implementation of state guidelines (*Healthy Beginnings*, November 29). Or find out about how to pursue center accreditation (*MSDE Orientation*, December 6). Coming soon are new classes to provide you with the tools necessary to meet the standards of MD EXCELS and the Maryland Child Care Credential.

In addition to professional development, turn to our staff for program support (*also known as technical assistance*) with business development and program resources. Call our **warm line at 240-777-1457** for answers to your questions about lesson planning, curriculum implementation and marketing. Or make an appointment to speak one-on-one or schedule a site visit to help you with room arrangements, health and safety related concerns, planning



your long term professional goals, or accreditation efforts.

Look to MCCR&RC for help as MSDE unveils these quality initiatives. Change is hard, but you are not in it alone. Our staff will work with you to ensure that you are ready to implement these exciting changes. Call today to see what we have to offer. Check out our website (www.montgomerycountymd.gov/earlychildhoodservices) or "like" us on facebook (www.facebook.com/MCCCRRC) to keep up to date on the latest news. You can depend on us to help you provide high quality child care for the children and families who depend on you!

Jennifer Arnáiz
Executive Director

P.S.

I am excited to be named the new Executive Director of the Montgomery County Child Care Resource & Referral Center. I believe my experiences have prepared me well for this new role. I look forward to working with the early childhood community and being a part of the amazing changes in Montgomery County and the state.



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The Montgomery County Child Care Resource and Referral Center (MCCCR&RC) publishes the ECCO three times a year as a community service for child care providers. All training classes offered in this publication have obtained approval by the Maryland State Department of Education Office of Child Care (OCC) and submitted a copy of their training approval to MCCCR&RC prior to the printing of this newsletter. The listing of workshops is not a comprehensive list, but a sampling of state approved classes available throughout Montgomery County. MCCCR&RC compiles this list as a community service and does not endorse any particular agency. If you have a complaint about a training agency, please contact the Maryland State Department of Education/Office of Child Care at 410-767-7852, or the Training Department for MCCCR&RC at 240-777-3203. For additional trainings throughout the state, providers can also access the Statewide Training Clearinghouse on-line by visiting www.mdchildcare.org.

Our Services

The Montgomery County Child Care Resource and Referral Center (MCCCR&RC) is a program of the Department of Health and Human Services and a member agency of the Maryland Child Care Resource Network. Funding is provided by the Maryland State Department of Education and Montgomery County Government. MCCCR&RC has received the Quality Assurance Seal by the National Association of Child Care Resource and Referral Agencies.

Core Services:

⌘ **Child Care Resource Team/Technical Assistance, 240-777-1457**

Provides support to the child care community in the areas of business development, resources for your program, and specialized support for infant and toddler caregivers.

⌘ **Health Consultation, 240-777-3128**

Onsite consultation by a registered nurse and telephone information about communicable diseases and immunizations.

⌘ **Professional Development, 240-777-3249**

Scholarships and funding are available for child care providers pursuing the Maryland Child Care Credential, the CDA, college level degrees and accreditation support.

⌘ **Training, 240-777-3203**

Workshops for child care providers to meet the requirements of the Maryland State Department of Education Office of Child Care and the Maryland Child Care Credential.

Additional Resources:

⌘ **ChildLink, 240-777-GROW (4769)**

Assistance with child development issues and family support, including behavioral issues and to request onsite or telephone consultation services from an Early Childhood Mental Health Consultant.

⌘ **Child Care Subsidies, 240-777-1155**

Provides financial assistance with child care costs to eligible working families.

⌘ **Child Find, 301-947-6050**

Provides free developmental assessment of children 2 years and 9 months old through 4 years old in the developmental areas of speech, motor skills and cognition. Vision and hearing screenings are also available.

⌘ **Infant and Toddlers Program, 240-777-3997**

Provides free assessment of children between birth to three and provides early intervention services to address children's developmental needs.

⌘ **infoMontgomery, www.infomontgomery.org**

Montgomery County, MD's inventory of human services which helps connect people to a variety of resources available in the county.

⌘ **LOCATE: Child Care 1-877-261-7588**

Counselors provide families with free referrals to child care centers, family child care homes, nursery schools, preschool programs, and other regulated programs for children.

⌘ **Office of Child Care, 240-314-1400**

Licensing and monitoring of child care centers and family child care providers.

Program Support available...FOR YOU!

Overwhelmed by what you're reading? Don't worry, you're not alone! Here are two easy steps to survival:

1. Take a deep breath :)
2. Call the Child Care Resource Team at 240-777-1457 for help!

Did you know that help is just a phone call away?

If you have questions or concerns about anything you've read, give us a call!

If you have questions about your day to day business, give us a call!

If you have questions about any of the topics listed below, give us a call!

Here are some of the many topics we can assist you with:

Business Expansion

Children with Special Needs

Behavioral Issues

Licensing

Professional Development

Infant and Toddler Care

Business Development

Health and Safety

Program Support

Community Needs

Public Relations

Credentials and Degrees

General information about services and resources available



Call 240-777-1457 to get help, have your questions answered, and keep you and your business at the top of its game!

What is the National Children's Study?

The National Children's Study (NCS) is the largest research study of children's health and the environment that has ever been conducted in the United States. Nation-wide, the NCS will follow over 100,000 children from before birth to age 21.



The NCS is going to look at how children's health and development is affected by genetics and the environment. That means that researchers will explore how family health history and the environments where children live, learn and play can affect their health. This groundbreaking study will provide information that may ultimately help improve the health and development of children for generations to come.

Montgomery County is one of a small number of communities around the country chosen to participate in the study. Families from different cultural backgrounds and neighborhoods are being recruited throughout the county.

To learn more about this study, please visit our website at <http://Maryland.NationalChildrensStudy.gov/> or call us at 301-294-7111.

Maryland's Quality Rating and Improvement System

Maryland EXCELS pilot project is underway. A diverse group of child care providers is testing all aspects of the system, including online processes, materials, technical assistance and the time commitment for programs moving from level to level. The pilot project will continue for at least one year before Maryland EXCELS is available for statewide participation. The Maryland EXCELS draft standards summary can be viewed at http://www.marylandpublicschools.org/MSDE/divisions/child_care/announce.



Stay Healthy!

The state of Maryland has updated the *Communicable Diseases Summary: A Guide for School Health Services Personnel, Child Care Providers and Youth Camps*.

There are many changes that effect child care. Please review this document thoroughly. It can be found at www.dhmh.maryland.gov/. In the search box in the upper right corner type Communicable Diseases Summary 2011, click search symbol. The first option is the new summary.

Childhood Obesity Prevention

The Let's Move Child Care Checklist presents recommendations for childhood obesity prevention in early care and education. The Let's Move Child Care Web site is available at <http://healthykidshealthyfuture.org>. Access the checklist at <http://www.healthykidshealthyfuture.org/filebox/letsmove/childcarecllist.pdf>.

Race to the Top-Early Learning Challenge Grant

A new \$500 million state-level competition to establish and expand high quality early learning programs was announced by the Obama Administration on May 25, 2011. The Maryland State Department of Education will apply for funds under the grant. "For kids, high quality early learning programs mean they will enter school better prepared with a greater chance of finishing high school and college," said Vice President Joe Biden. "Expanding access to such early education and child care programs will also make it easier for working parents to hold down a job.....giving them peace of mind that their children are in a high quality learning environment while they are at work." Education Secretary Arne Duncan said "To win the future, our children need a strong start. The Race to the Top-Early Learning Challenge encourages states to develop bold and comprehensive plans for raising the quality of early learning programs across America." States applying for challenge grants will be encouraged to increase access to quality early learning programs for low income and disadvantaged children, design integrated and transparent systems that align their early care and education programs, bolster training and support for the early learning workforce, create robust evaluation systems to document and share effective practices and successful programs, and help parents make informed decisions about care for their children. At MSDE, the state's Early Childhood Advisory Council is the Leadership Team for the grant application. The Council designated a Core Team of nine members to work with MSDE and the Governor's Office as well as other state agencies to prepare the application. Ideas and strategies for Maryland's application for grant funding have been solicited from the early childhood community through a blog site and collaboration with partners and stakeholders. For more information on Race to the Top Early Learning Challenge, visit <http://www2.ed.gov/>



**PRESENT THIS
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New Healthy Beginnings Manual With 4 Fold-Out Domain Charts Birth through Three Years of Age

Bring this coupon
to your Regional Licensing Office

Or

Child Care Resource and Referral Center
To Receive One Free Copy

Regional Licensing Office locations:

http://marylandpublicschools.org/MSDE/divisions/child_care/licensing_branch/licensing_offices

Child Care Resource and Referral Locations:

<http://mdchildcare.org/mdcfc/network/mainnumbers.html>

One manual per program while supplies last



HEALTHY BEGINNINGS

NEW ACTIVITY PLANNER FOR TEACHERS!

A new feature has been added to the Healthy Beginnings website especially for child care providers caring for groups of children. Check it out and find fun activity suggestions along with the concepts children are learning from the activities you provide.

Visit the Healthy Beginnings Website at
www.marylandhealthybeginnings.org

Find Training Opportunities at
www.mdchildcare.org

*Supporting Development and Learning
from Birth through Three Years of Age*



Every Baby, Every Child

The Business Administration Scale Implementation Update

What is the Business Administration Scale (BAS)?

The BAS is the first valid and reliable tool for measuring and improving the overall quality of business and professional practices in family child care settings. Participants will learn how the BAS can be used to set goals to improve business practices over time that result in better communication with parents, financial stability, reduced risk in operating a home business, and compliance with legal requirements.

Regional Implementation of the BAS will begin in fall 2011 with three pilot sessions on the Eastern Shore, Anne Arundel County and Frederick County. To learn more about the training offered, contact any of the BAS trainers/mentors listed below.

The BAS Continuous Quality Improvement Program

includes 3 hours of training for family child care providers who hold a current child care credential or are accredited. The training includes the importance of professionally designed contracts, parent handbooks, and promotional materials to market your program, demonstrate best practices, and improve bookkeeping and general record keeping. The program includes an assessment by a certified BAS assessor and mentoring to assist you to improve your business practices, move forward on the path to quality and position your program for Maryland EXCELS - the new child care Quality Rating and Improvement System (QRIS). To find out more about BAS training or to get on the email list to be notified of upcoming training sessions contact the regional BAS staff:

Khadra Ayorinde khadra@ayococompanies.com

Patricia Mohamed asgar mohamed@yahoo.com

Maria Payso bevlinep@hotmail.com

New Website Launch: www.readyatfive.org



Ready At Five has redesigned their website to offer easy access for parents, early educators, service providers, state and local government officials, and members of the business community. Resources and downloadable materials are more widely accessible to these key groups that Ready at Five strives to reach and support. The new website will include new research announcements, resources, and important information from state and national partners.

VIOLETS: Ready At Five will begin the second year of a three-year effort of the highly successful Vocabulary Improvement and Oral Language Enrichment Through Stories (VIOLETS) program in 60 early childhood programs (20 per year for three years) throughout Maryland. The project is funded by MSDE with supplementary funds from the governor-appointed Early Childhood Advisory Council (ECAC). VIOLETS is a language and literacy program for children ages 3-5, targeted to English Language Learners and children with low-expressive language skills (typically low-income). Results of the initial VIOLETS field test showed that children made significant gains in basic, key and function word knowledge. The second year of the project will focus on child care and Head Start programs in Breakthrough Centers in Prince George's County and Baltimore City. In addition, PreK and child care teachers are implementing VIOLETS in Frederick and Howard Counties and training is scheduled for staff in Cecil, Kent, Prince George's and Worcester Counties.

Social and Emotional *ParentTips* Released: *ParentTips* are monthly publications that provide parents with information about the importance of child development and activity ideas to build a foundation for early learning for their young children. The new set of Social and Emotional *ParentTips* are available for download at www.readyatfive.org. To receive *ParentTips* by email, send an email to info@readyatfive.org. Use *ParentTips* to engage families in their child's learning!

Social and Emotional Learning Parties: Learning Parties are 90-minute, interactive "parties" that help parents support their children's school readiness development at home as their child's first teacher. Aligned with the school readiness indicators of the Maryland Model for School Readiness (MMSR), Learning Parties engage parents in their children's learning and provide them with the content knowledge and activity ideas necessary for providing a home environment that supports school readiness. Ready At Five has developed a new parent engagement curriculum on social and emotional development. Ready At Five piloted the Social & Emotional Development Learning Parties at Day Spring Head Start in Baltimore City, where they were enthusiastically received by parents and teachers, and offered a "train-the-trainer" (TOT) session for early educators to learn to implement the Social & Emotional Development Learning Parties for the parents and children in their communities. Ready At Five expects to offer additional TOT sessions in the Social & Emotional Development Learning Parties this fall. If you are interested in participating in training, please send an email to info@readyatfive.org.



Job #1 in Preschool: Teaching Social Skills

By Wendy Baber, LCSW-CJSSA Early Childhood Specialist

Preschool is a wonderful time to capitalize on children's natural curiosity about the world. Yet an even more essential lesson from ages 2-5 is developing good social skills.

Activities such as circle time, free play, music, and art help children learn the principles that will allow them to work and play well with others now and throughout their lives. These social skills lessons include becoming more independent, cooperating, sharing and taking turns. Mastering these skills is the most important way children can be ready for kindergarten and its more structured educational environment.

Although children naturally begin to learn the key social skill of empathy, before age 3, adult guidance is critical to teaching children self-control and other skills they need.

Fred Rogers, the host of "Mr. Rogers' Neighborhood" on public television, was a pioneer in teaching social skills to young children through awareness of their feelings and healthy ways to express feelings. Like Mr. Rogers, you can enhance your teaching through daily classroom activities like these:



- ◆ Reading books that teach children about their feelings.
- ◆ Creating art projects reflecting sad and happy faces, perhaps in the form of masks. Have children play with the masks in ways that illustrate the differences between sad and happy feelings.
- ◆ Acting out ways to respond to another child's emotions through puppets or role-playing.
- ◆ In circle time, discussing and practicing ways children can channel their emotions when they are upset, such as stomping their feet or banging on a drum when angry.
- ◆ Encouraging children to help each other and to compromise when they play together. Tell them when you think they have done a good job in dealing with their peers.

When Social Skills Develop Slowly

Early childhood teachers should be aware of children whose social skills may be developing more slowly than their peers'. A child whose social skills may be delayed is one who often acts out because of inability to control his own emotions. Other indicators of poorly developing social skills are frequently coming into conflict with peers, trying to take others' toys, acting pushy or loud, and often playing alone because of uncertainty about how to join in other children's games.

For children who may need support beyond the classroom, social skills group therapy led by trained professionals can help children improve their social awareness and skills. Social skills groups, like those provided at JSSA, teach children to identify their own emotions and those of others. They use games and role-playing to practice how to respond with more self-control and empathy. Social skills groups for children can be found around the Washington area.

While social and emotional development continues throughout childhood and into adolescence, the preschool years are an important time to begin educating children in these vital life lessons. For more ideas on how to develop social skills in the classroom, visit the website of the Center on the Social and Emotional Foundations of Early Learning (CSEFEL), <http://csefel.vanderbilt.edu>.

Who to Call If You have a Child that is Struggling in Child Care

by Pascale Caballero, LCSW-C, Lead Therapist, Montgomery County Early Childhood Mental Health

This is what we hear from parents:

- *My child care provider called and said that my child has been kicking, biting and hitting the other children. I have to go pick him up and keep him home tomorrow! If he doesn't stop, she warned me that she might have to kick him out! This is the third time!! I could lose my job and I don't have time to look for another provider!*
- *The teacher approached me at pick up today to tell me that Mark isn't talking and is having trouble playing with the other children. She is concerned about his social skills and has "tried everything". She is not sure how to help him. My pediatrician gave me a referral for a speech and language therapist.*
- *Oh no, here comes the teacher again. I wonder what she is going to tell me Timmy did today! She has told me that he doesn't participate in circle or the other activities and wanders off from the group during outside play or centers. He is not napping and keeps the other children up. I am not sure what to tell her! How can I share with her that he does that at home too?? Our pediatrician says not to worry that he will "grow out of it". I am really concerned!*
- *My 3 year old daughter has an IFSP and is working with an Infant and Toddler Special Interventionist at my home. She is encouraging me to have her attend a child care center for socialization. I have visited a couple centers but I'm not sure how to let them know about Mary's needs and strategies. Will they be able to support her IFSP goals? Will they let our Interventionist help?*

These are just a few scenarios when a **Montgomery County Early Childhood Mental Health Consultant (ECMHC)** might help. **MCECMHC services** are provided by trained early childhood mental health consultants who know that challenging behaviors don't mean that a child is "bad" – just that the child is trying to tell the adults in his life that "something isn't right".

It's the consultant's job to work with you as the child care provider and the child's parents to identify the child's strengths, figure out what the underlying reason for the challenging behaviors might be, and then come up with ideas to help the child.

To find out more about **ECMHC** and other services and resources for families with children birth to age five, please call **ChildLink, 240-777-GROW**.

Here are some comments from parents who received **MC ECMHC services**:

"Consultant has helped us fantastically, because of her professional, caring and helpful approach our son has made so much steps forwards and we have learned a lot about how to help him go forwards."

"Consultant was a wonderful resource for the center. She worked very well with my child, a fact attested by the regular teachers at the school as well as with the MCPS Itinerant PEP teacher who came to the school to work with my child. After that he moved to the PEP Classic program, due in no small part to the consultant's advocacy together with itinerant teacher. This was the right move for my child. The combination of services has made a huge difference in his life. [This program] is a lifeline for parents and for traditional preschool/daycare programs."

Flu Season is Here!

Nancy Curtis, RN, BS, Child Care Health Consultant, MCCR&RC

The flu virus causes serious illness that can result in hospitalization or even death. Although some children may vomit and have diarrhea, **ALL** flu viruses cause respiratory symptoms (see flu symptoms listed below). Influenza is not what some refer to as “stomach flu” in which only nausea, vomiting and/or diarrhea are present.

The most predominant symptoms of the flu include

- A **sudden** onset of fever (usually above 101°F).
- Chills and body shakes
- Headache and body aches
- An increase in tiredness
- A sore throat
- A dry, hacking cough
- Stuffy, runny nose



You can help prevent the flu by doing the following:

- Get the flu vaccination early in the fall every year. The flu vaccine is safe and **cannot** give you the flu. The Centers for Disease Control recommends that everyone age 6 months and older receive the yearly flu vaccine. Vaccination locations available at www.flu.gov *Note: It takes about two weeks for your body to use the vaccine to protect you so if you become ill with the flu within two weeks of getting the flu vaccination it has not had enough time to become effective.*
- Wash everyone's hands often with soap and running water for 20 seconds.
- Use alcohol based hand sanitizers for children over 24 months of age and adults when running water is not available. Use enough of the sanitizer on the hands to make them completely wet, then rub them together until dry. Only the provider should be in control of the hand sanitizer and dispense it.
- Teach the children to cough or sneeze into the bend of the elbow and practice this with them.
- Throw any tissues used for runny noses or sneezes into a covered trash can immediately and then wash your hands.
- Wash, rinse and sanitize all cups, dishes, utensils and any mouthed objects in hot soapy water or the dishwasher.
- Follow all cleaning and sanitizing guidelines
- Do not permit children to share mouthed toys, cups, spoons, pacifiers etc. without washing and sanitizing.
- Teach yourself and the children not to touch your/their mouth, eyes, or nose.
- **Do not work if you are ill.**

Source: Centers for Disease Control ; 2022-2012 Influenza Season,
American Academy of Pediatrics; Healthy Children; The Flu (Seasonal Flu 2011-2012)

Cleaning, Sanitizing and Disinfecting Products Memo from OCC

DATE: September 28, 2011

TO: Child Care Licensing
Child Care Provider Community

FROM: MSDE – Office of Child Care

RE: Cleaning, Sanitizing and Disinfectant Products for Use in Child Care



This memo serves to clarify products child care providers may use for cleaning, sanitizing and disinfecting purposes. The Office of Child Care requires child care providers to use disinfectants after cleaning surfaces prone to contamination and the possible spread of bacteria. Surfaces such as food preparation areas, tables, and toys must be cleaned and disinfected according to general sanitation guidelines. Products used for cleaning and disinfecting must have an EPA registration number and must be used according to product label instructions. General Sanitation Guidelines are provided on the MSDE – Office of Child Care Web-site. <http://www.marylandpublicschools.org/NR/rdonlyres/5FCFA874-2853-4247-ACC4-F1196C07F93/10596/GeneralSanitationGuidelines.pdf>

While bleach is the preferred product for sanitizing and disinfecting purposes, there are a number of commercial disinfectants that are available.

Only U.S. Environmental Protection Agency (EPA)-registered products that have an EPA registration number on the label can make public health claims that can be relied on for reducing or destroying germs. The EPA registration label will also describe the product as a cleaner, sanitizer, or disinfectant. It is important to use the least toxic cleaner, sanitizer and disinfectant for the particular job. Products that are labeled as “green” sanitizers and disinfectants should be EPA-registered. Products must be used according to manufacturer’s instructions (Caring for Our Children: National Health and Safety Performance Standard 3.3 Cleaning, Sanitizing and Disinfecting).

Before using any product for cleaning, sanitizing or disinfecting, the user should verify that the product has been registered with the EPA and carries the registration number on the packaging.

There has been confusion about whether Shaklee’s Basic-G is an approved product for use as a disinfectant. “Shaklee’s Basic-G” is a Quaternary Ammonium compound type disinfectant. The components of these materials are based on its chemical formula content of amines, ***not ammonia***. “Basic-G” is an EPA registered product (#47371-129-7294). Therefore, “Shaklee’s Basic-G”, when used in accordance with the manufacturer’s instructions, is acceptable for use in a child care facility as a disinfectant.

The information contained in this memo is intended to dispel any previous misunderstanding related to products that may be used for cleaning, sanitizing and disinfecting purposes, including “Shaklee Basic-G”, and ***is not*** to be construed as a recommendation of any product.

Barnes & Noble Discount Available for Child Care Programs

Barnes & Noble Bookstore offers two different discount programs to support family child care providers and center staff in Montgomery County. If you are interested in applying for your Barnes & Noble discount please review the details below:

For Child Care Center Staff: Barnes & Noble Educator Program Discount Card

Barnes & Noble offers 20% off the publisher's list price on titles purchased for classroom use to pre-K through 12th grade educators who are working in a child care center. This discount is available both in store and online.

To apply, fill out the Educator Program Application (page 7), attach a copy of your valid school ID, pay stub, or letter of employment on Child Care center letterhead and return it to any Barnes & Noble store. ***Please note:*** Educator discount purchases are not tax exempt.

In addition, to honor pre-K – 12th grade educators, Barnes & Noble offers a 25% discount on classroom and personal book/gift purchase and 10% off music and DVDs during several Educator Appreciation Weeks throughout the year. Educator receptions with free classroom resources, giveaways, and a speaker are also planned during these times.

If you need assistance with your application or have any questions, contact *Esther Simmonds at 301.881.2361*.

For Family Child Care Providers and owners/directors of Child Care Centers:

Barnes & Noble Institutional and Business Discount

For profit and not-for-profit Child Care Centers and family child care providers can enjoy a discount on most books for classroom use by filling out the Discount Purchasing Program Application (page 8) and forwarding it to Esther Simmonds, Community Relations Manager Barnes & Noble 12089 Rockville Pike, Rockville, MD 20852 or fax to 301.881.2832.

For profit organizations and family child care providers need to fill out sections **1** and **3** of the Discount Purchasing Program Application. Please provide your Federal Tax # on the application as well as a copy of your Office of Child Care license. **Family Child Care providers who do not have a Federal EIN#, should attach a copy of their Maryland Child Care License to the discount application.**

Non-profit organizations need to fill out all three sections, as they are eligible for deferred billing, and provide a copy of the Maryland sales tax exemption certificate. For trade references, please supply vendors such as small printing companies, contractors, janitorial services or maintenance contracts, florists, food vendors, etc with whom you have established some credit on a net 30 day term. (Please do not submit Staples, credit card or utility companies as your trade references. Barnes & Noble thanks you for your cooperation.)



***For further information, contact
Esther Simmonds, Barnes & Noble in Rockville,
12089 Rockville Pike, Rockville, MD
20852 or call 301.881.2361.***



Barnes & Noble Educator Program Application

BOOKSELLER: Affix Educator number sticker here

1. Personal Information (REQUIRED)

Please ensure that your home email address is valid and able to receive promotional offers. A web-based email address such as Yahoo! Mail, Hotmail, Gmail, AOL, etc. is recommended.

(CHECK ALL THAT APPLY) ☐ Bookfairs ☐ Discount Purchasing Program for Schools ☐ Special Events for Educators ☐ Field Trips / Store Tours
☐ Required Reading ☐ Bulk Gift Card Purchases / Discounts ☐ General Store Events

2. School Information (REQUIRED)

SCHOOL TYPE (CHECK ONE) ☐ Public ☐ Private ☐ Home School ☐ Charter School

Barnes & Noble Educator discounts are valid on eligible purchases at Barnes & Noble stores, and online at www.bn.com. Discounts do not apply to the following: Café items; music; DVDs and Blu-ray Discs; periodicals; textbooks; the purchase or renewal of a Barnes & Noble Membership; gift-wrapping; the purchase of a Barnes & Noble Gift Card; gift certificates; digital content (including but not limited to digital books, magazines and periodicals); certain digital devices; audiobooks in MP3 or any other format; shipping or handling expenses; or any products provided via BookQuest (e.g. used books, PC and video games, etc.). Educator discounts are not available at Barnes & Noble College Bookstores. Barnes & Noble Educator Program Terms and Conditions are subject to change without notice or liability. You may view the current Terms and Conditions at www.bn.com/educator or you may obtain a copy at a Barnes & Noble store. You may view the current version of the Barnes & Noble Privacy Policy online at www.bn.com.

DISCOUNT PURCHASING PROGRAM APPLICATION

Please fill in the information below to apply for a Barnes & Noble Discount Purchasing account.
Check one of the following boxes: ☐ Business ☐ School ☐ Library ☐ Non-Profit Organization

School/Library/Non-Profit/Business Name _____ Phone _____

Address _____

City _____ State _____ Zip _____

Billing Address _____

City _____ State _____ Zip _____

Accounts Payable Contact _____ Phone _____

Fax _____ Email _____

Number of Cards Desired (Please check one box only.) ☐ 2 Cards ☐ 4 Cards ☐ 6 Cards

Federal Tax # _____ Tax Exempt ☐ Yes* ☐ No

*If yes, please attach a copy of sales tax exemption certificate.

Schools, Libraries, and Non-Profits are eligible for deferred billing pending completion of the information below.

TRADE REFERENCES

1. Name _____ Phone _____ Fax _____

Address _____

2. Name _____ Phone _____ Fax _____

Address _____

3. Name _____ Phone _____ Fax _____

Address _____

BANK REFERENCE

Bank Name _____ Account # _____

Phone _____ Fax _____

Bank Address _____

City _____ State _____ Zip _____

Estimated Annual Purchases _____

Have you ever had an account with us previously? Yes ☐ No ☐

Person(s) Authorized to Charge _____

AUTHORIZATION

The information on this form is for the purpose of obtaining credit and is represented by the applicant to be true and complete. The applicant authorizes us to investigate all credit references and any other matters pertaining to their financial responsibility. The undersigned authorizes its bank(s) and trade creditors to submit complete information for the purpose of credit evaluation. The Barnes & Noble, Inc., Discount Purchasing Program currently conducts reference checks on new applications. Your signature is required on the account application and authorizes Barnes & Noble to conduct the reference check. Once approved, this account will entitle you to discount purchasing privileges.

Name (Please Print) _____ Title _____

Signature of Applicant _____ Date _____

Store Use Only

Originating Store # _____

2801 (REV. 8/06)

General Office Use Only

Date Assigned _____ A _____ # _____

TERMS & CONDITIONS

PURCHASES ARE DISCOUNTED AT THE FOLLOWING RATES:

0 - \$4,999 = 20%
\$5,000 and Up = 25%

Discounts apply only to book purchases. Discounts do not apply to magazines, textbooks, publisher-direct orders, gift cards, and purchases made in the music department or café. These discounts may not be combined with coupons or other discount offers. On books already discounted, the greater discount always applies.

Gift cards, café gifts, and café consumables may not be charged to a Discount Purchasing account.

Payment options include: cash, credit card, debit card, check, or deferred billing. Deferred-billing balance is payable in full within 30 days.

Discount card must be presented with purchase, except for schools using a purchase order. In that case, the school may present a valid purchase order in place of a card.

If a card quantity is not selected, two cards will be issued upon approval of the account.

This account is valid only at Barnes & Noble bookstores.

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BOOKSELLERS

Levels of Training

- Level 1:** This training is primarily for beginning providers and is hands-on, concrete and practical. It provides basic understanding and opportunities to practice skills.
- Level 2:** This training is interactive, theory-based, and reflective. It provides introductory knowledge of theories of development and models of childhood education, strengthening and expanding the provider's ability to observe and interpret children's behavior.
- Level 3:** This training is investigative, reflective, and research-based. It provides considerably more complex views of development and related topics based on knowledge of current research. Training in specialty areas such as leadership, mentoring, supervision or administration is available at this level.

Core of Knowledge Codes

In order to support providers interested in obtaining the Maryland Child Care Credential, the Core of Knowledge code for each training is listed. It is important to be aware that in order to receive a certificate under the Core of Knowledge, trainers are required to give an assessment to participants. The certificate will read "core of knowledge hours" versus "continuing training hours". Both certificates are acceptable for licensing requirements. However, only a Core of Knowledge training certificate will be valid for fulfilling the training requirements for the Maryland Child Care Credential.

Curriculum.....CUR	Child Development.....CD	Professionalism.....PRO
Special Needs.....SN	Health/Safety/Nutrition.....HSN	Community.....COM

Pre-Service Classes

Montgomery Child Care Association Training Institute
Contact: Krista Engler, 301-984-7687

www.mccaedu.org

- 90 Hour School Age Development & Curriculum
- 90 Hour Preschool
- CDA Prep
- 9 Hour Communication Series

Montgomery College-Education Department

Contact: Van Tong, 240-567-1757 (credit)

Tracy Singleton, 240-567-2599 (non-credit)

www.montgomerycollege.edu

- | | |
|--------------------------|----------------------|
| • 45 Hour Infant/Toddler | • 45 Hour School Age |
| • 90 Hour Preschool | • CDA Prep |

H & H Child Care Training Center

Contact: Hwaida Hassanein, 301-237-1414

- 90 Hour Preschool
- 9 Hour Communication Series

CPR & First Aid

American Red Cross 301-588-2515 x503

LOCAL HOSPITALS:

Holy Cross Hospital	301-754-8800
Suburban Hospital	301-896-3939
Shady Grove Adventist Hospital	800-542-5096
Montgomery General Hospital	301-774-8881

LOCAL TRAINERS

Ayoco Educational Services	301-231-9608
C.A.R.E. Education, LLC	866-665-3051
Know CPR	703-528-7045
Bridges To Dreams	301-774-6977
A.L.E.R.T.	202-355-4444
Rescue One Training for Life, Inc.	301-740-3390
CPR, AED and Safety Education	301-681-4300
Train N CPR	240-643-8552

Can't find what you are looking for?

Go to www.mdchildcare.org
to search for trainings in the state of Maryland.

Winter 2012 TRAINING CLASSES

Child Development

Preschool Code of Conduct: Using Positive Discipline to Teach Emotional Coping (Level 2)

Oct 18, 6:00 p.m.-9:00 p.m. (Tuesday)
 Cost: \$45.00 City: Rockville
 Jewish Social Service Agency, 301-610-8394
 Approval: CKO-3282

Classroom Management: Strategies to Work with Challenging Behaviors (Level 2)

Nov 22, 6:00 p.m.-9:00 p.m. (Tuesday)
 Cost: \$40 City: Rockville
 Jewish Social Service Agency, 301-610-8394
 Approval: CKO-3282

Creative Cognition II- Integrating Skills with Young Children (Level 2)

December 3, 9:15 a.m.-1:30 p.m. (Saturday)
 Cost: \$68 City: Rockville
 Montgomery College, 240-567-2599
 Approval: College

Teachable Moments: Building Positive Relationships and Conflict Resolution (Level 2)

Dec 13, 5:30 p.m.-8:30 p.m. (Tuesday)
 Cost: \$40 City: Rockville
 Jewish Social Service Agency, 301-610-8394
 Approval: CKO-3282

Multiple Intelligences: Enhancing Our Relationships with Children (Level 2)

December 20, 7:00 p.m.-9:00 p.m. (Tuesday)
 Cost: \$30.00 City: Rockville
 Mont. Child Care Assn. Training Institute, 301-984-7687
 Approval: CKO-30828

Turning Bullies into Buddies (Level 2)

January 7, 9:00 a.m. – 12:00 p.m. (Saturday)
 Cost: \$45.00 City: Rockville
 Academy Training Institute, 301-424-6969
 Approval: CKO-30384

Child Growth and Development (Level 2)

January 14 to March 10, 9:00 a.m. – 2:30 p.m. (Saturdays)
 Cost: \$375 City: Wheaton
 Montgomery College, 240-567-2599
 Approval: College

Get Ready! Get Set! Transition* (Level 1)

January 24, 6:30 p.m.-9:30 p.m. (Thursday)
 Cost: \$50.00 City: Rockville
 Mont. Co. Child Care Res. & Ref. Ctr., 240-777-3203
 Approval: CKO-30831 *(1 hr CD, 1 hr CUR, 1 hr PRO)

Community

Green Beans; A Teachers Guide to Going Green (Level 1)

November 7, 6:30 p.m. – 9:40 p.m. (Monday)
 Cost: \$55.00 City: Rockville
 Montgomery College, 240-567-2599
 Approval: College

Green Beans; Recycle, Reuse and Repurpose (Level 1)

November 12, 10:00 a.m. – 12:00 p.m. (Saturday)
 Cost: \$45.00 City: Germantown
 Montgomery College, 240-567-2599
 Approval: College

Connecting with Parents (Level 2)

November 12, 6:30 p.m. – 9:40 p.m. (Wednesday)
 Cost: \$50.00 City: Wheaton
 Montgomery College, 240-567-2599
 Approval: College

Program for Infant & Toddler Care (Level 2)

January 24-March 13, 6:30 p.m.-9:30 p.m. (Tuesdays)
 Cost: \$145.00 City: Rockville
 Mont. Co. Child Care Res. & Ref. Ctr., 240-777-3203
 Approval: CKO-30831

Effective Communication Skills with Families: Helping Parents Help You (Level 1)

Jan 24, 6:00 p.m.-9:00 p.m. (Tuesday)
 Cost: \$40 City: Rockville
 Jewish Social Service Agency, 301-610-8394
 Approval: CKO-3282

Belonging: Including Children of Gay & Lesbian Parents – and ALL Children in Your Program (Level 2)

February 1, 7:00 p.m.-9:00 pm (Wednesday)
 Cost: \$35.00 City: Rockville
 Academy Training Institute, 301-424-6969
 Approval: CKO-30384

Professionalism

Family (or Parent) Conferencing: Developing Trust (Level 1)

November 5, 1:00 p.m.-3:00 p.m. (Saturday)
 Cost: \$13.00 City: Damascus
 H&H Child Care Training Center, 301-237-1414
 Approval: CKO-380

Professionalism

Making Families Welcome (Level 1)

November 10, 6:30 p.m.-8:30 p.m. (Thursday)

Cost: \$15.00 City: Damascus

H&H Child Care Training Center, 301-253-7194

Approval: CKO-380

How Do I Relate & Share Professionally? (Level 2)

November 12, 9:00 a.m.-12:00 p.m. (Saturday)

Cost: \$45.00 City: Rockville

Academy Training Institute, 301-424-6969

Approval: CKO-30384

Dealing with Challenging People in the Workplace (Level 2)

November 12, 1:00 p.m.-3:00 p.m. (Saturday)

Cost: \$35.00 City: Rockville

Academy Training Institute, 301-424-6969

Approval: CKO-30384

MSDE Accreditation Orientation (Level 1)

December 6, 6:30 p.m.-9:00 p.m. (Tuesday)

Cost: FREE City: Rockville

Mont. Co. Child Care Res. & Ref. Ctr., 240-777-3203

Approval: CKO-30831

Making Families Welcome (Level 1)

December 10, 11:00 a.m.-1:00 p.m. (Saturday)

Cost: \$13.00 City: Damascus

H&H Child Care Training Center, 301-237-1414

Approval: CKO-380

Family (or Parent) Conferencing: Developing Trust (Level 1)

December 10, 1:00 p.m.-3:00 p.m. (Saturday)

Cost: \$13.00 City: Damascus

H&H Child Care Training Center, 301-237-1414

Approval: CKO-380

An Overview of the MD Credential (Level 1)

January 24, 6:30 p.m.-9:30 p.m. (Tuesday)

Cost: FREE City: Rockville

Mont. Co. Child Care Res. & Ref. Ctr., 240-777-3203

Approval: CKO-30831

Administration of Child Development Programs (Level 3)

January 30 to March 26, 6:30 p.m. – 9:40 p.m. (Monday & Wednesday)

Cost: \$385.00 City: Rockville

Montgomery College, 240-567-2599

Approval: College

Professionalism

Child Development Associate (CDA) Credential Preparation (Level 3)

February 14 to March 22, 6:30 p.m. – 9:40 p.m. (Tuesday & Thursday)

Cost: \$225.00 City: Rockville

Montgomery College, 240-567-2599

Approval: College

Special Needs

Using Your Senses to Adapt Environment (Level 2)

November 5, 9:00 a.m.-11:00 a.m. (Saturday)

Cost: \$13.00 City: Damascus

H&H Child Care Training Center, 301-237-1414

Approval: CKO-380

Universal Design and Materials for Children of All Abilities (Level 1)

November 5, 11:00 a.m.-1:00 p.m. (Saturday)

Cost: \$13.00 City: Damascus

H&H Child Care Training Center, 301-237-1414

Approval: CKO-380

Using Your Senses to Adapt Environments (Level 2)

November 30, 7:00 p.m.-9:00 pm (Wednesday)

Cost: \$35.00 City: Rockville

Academy Training Institute, 301-424-6969

Approval: CKO-30384

Universal Design and Materials for Children of All Abilities (Level 1)

February 16, 6:30 p.m.-8:30 p.m. (Thursday)

Cost: \$20.00 City: Germantown

H&H Child Care Training Center, 301-237-1414

Approval: CKO-380

What is the Out-of-Sync Child? (Level 2)

February 27 to March 7, 2012, 6:30 p.m. – 9:40 p.m. (Monday & Wednesday)

Cost: \$150.00 City: Wheaton

Montgomery College, 240-567-2599

Approval: College

Health, Safety & Nutrition

SIDS - Sudden Infant Death Syndrome (Level 1)

November 3, 6:30 p.m.-8:30 p.m. (Thursday)

Cost: \$35.00 City: Olney

Bridges To Dreams, 301-774-6977

Approval: CKO-153222

Health, Safety & Nutrition

SIDS: Saving Babies: A Change in Position, A Change in Tradition (Level 1)

November 3, 6:30 p.m.-8:30 p.m. (Thursday)
 Cost: \$20.00 City: Damascus
 H&H Child Care Training Center, 301-253-7194
 Approval: CKO-380

SIDS - Sudden Infant Death Syndrome (Level 1)

December 1, 6:30 p.m.-8:30 p.m. (Wednesday)
 Cost: \$35.00 City: Olney
 Bridges To Dreams, 301-774-6977
 Approval: CKO-153222

SIDS: Saving Babies: A Change in Position, A Change in Tradition (Level 1)

December 3, 9:00 a.m.-11:00 a.m. (Saturday)
 Cost: \$20.00 City: Germantown
 H&H Child Care Training Center, 301-253-7194
 Approval: CKO-380

Exclusion of Children with Fevers (Level 1)

December 10, 9:00 a.m.-11:00 a.m. (Saturday)
 Cost: \$13.00 City: Damascus
 H&H Child Care Training Center, 301-253-7194
 Approval: CKO-380

Medication Administration Training (Level 1)

February 4, 2012, 9:00 a.m. – 3:30 p.m. (Saturday)
 Cost: \$100.00 City: Rockville
 Montgomery College, 240-567-2599 / 240-567-3827
 Approval: College

Emergency Preparedness Training (Level 1)

February 11, 2012, 9:00 a.m. – 3:30 p.m. (Saturday)
 Cost: \$15.00 City: Gaithersburg
 Montgomery College, 240-567-2599
 Approval: College

Curriculum

Beautiful Junk: Using recycled materials in the classroom (Level 1)

November 10, 6:30 p.m.-8:30 p.m. (Thursday)
 Cost: \$15.00 City: Damascus
 H&H Child Care Training Center, 301-253-7194
 Approval: CKO-380

Module 2 (SEFEL) Social Emotional Teaching Strategies (Level 2)

November 12, 9:30 a.m.-3:30 p.m. (Saturday)
 Cost: \$75.00 City: Gaithersburg
 Family Services Inc., 301-605-1567

Curriculum

The Reggio Emilia Approach to Learning (Level 3)

November 14 to 21, 6:00 p.m. – 9:40 p.m.
 (Monday & Tuesdays)
 Cost: \$125.00 City: Rockville
 Montgomery College, 240-567-2599
 Approval: College

Looking Closely at The Project Approach* (Level 2)

November 29, 6:30 p.m.-9:30 p.m. (Tuesday)
 Cost: \$50.00 City: Rockville
 Mont. Co. Child Care Res. & Ref. Ctr., 240-777-3203
 Approval: CKO-30831 *(2 hrs CUR, .5 hrs COM, .5 hrs SN)

Healthy Beginnings* (Level 2)

November 29-December 8, 6:30 p.m.-9:30 p.m. (Tues/Thurs)
 Cost: \$132.00 City: Rockville
 Mont. Co. Child Care Res. & Ref. Ctr., 240-777-3203
 Approval: CKO-30831 *(3 hrs COM, 1.5 hrs PRO, 4.5 hrs CUR, 2 hrs CD, 1 hr SN)

Working with Mixed Age Groups (Level 2)

December 8, 6:30 p.m.-9:30 p.m. (Thursday)
 Cost: \$50.00 City: Rockville
 Mont. Co. Child Care Res. & Ref. Ctr., 240-777-3203
 Approval: CKO-30831

Facilitating Collaborations Among Children (Level 2)

December 8, 7:00 p.m.-9:00 pm (Thursday)
 Cost: \$35.00 City: Rockville
 Academy Training Institute, 301-424-6969
 Approval: CKO-30384

But They're Only Playing: Interpreting Play to Parents (Level 2)

January 7, 1:00 p.m.-3:00pm (Saturday)
 Cost: \$35.00 City: Rockville
 Academy Training Institute, 301-424-6969
 Approval: CKO-30384 (1 hr CUR, 1 hr CD)

Math in Early Childhood (Level 1)

January 11, 6:30 p.m.-9:30 p.m. (Wednesday)
 Cost: \$25.00 City: Germantown
 H&H Child Care Training Center, 301-237-1414
 Approval: CKO-380

Smooth Meaningful Transitions (Level 1)

February 28, 2012, 6:30 p.m. – 8:30 p.m. (Tuesday)
 Cost: \$45 City: Gaithersburg
 Montgomery College, 240-567-2599
 Approval: College

Are you taking your class for FREE???



The Maryland Child Care Credential recognizes child care professionals who go beyond State licensing training requirements and are active in professional activities.

Each year that you participate in the MD Child Care Credential program as a level two or higher you are eligible for:

- training vouchers to help cover the cost of training
- one-time or yearly bonus of \$200-\$1500

Need to know what to do so MSDE can pay for your classes AND give you a bonus check each year!

Go to http://marylandpublicschools.org/MSDE/divisions/child_care/credentials/



Montgomery County Child Care Resource & Referral Center

332 W. Edmonston Dr.

Rockville, MD 20852

Main: 240-777-3110

Training: 240-777-3203

Resource Team: 240-777-1457

Fax: 240-777-4497

Email: earlychildhoodservices@montgomerycountymd.gov

Not sure how to apply for your training voucher or reimbursement?

Have questions about applying for the Credential?

We can help!

Contact a member of our Resource Team today!!

240-777-1457

Niveles de Entrenamiento

- Nivel 1:** Estas clases son para proveedores nuevos y ofrecen actividades prácticas y concretas. Proveen información básica y oportunidades para practicar las destrezas aprendidas.
- Nivel 2:** Estas clases son interactivas, basadas en la teoría, y reflectivas. Proveen información introductoria de teorías de desarrollo y modelos de educación temprana, reforzando y aumentando las habilidades de los proveedores para observar e interpretar el comportamiento de los niños.
- Nivel 3:** Estas clases son basadas en la investigación y le hace a uno reflexionar. Proveen teorías más complicadas sobre el desarrollo y otros temas dependiendo de la investigación actual. Incluyen clases en áreas específicas como el liderazgo, como ser mentor/a, supervisión, y la administración.

Código de Conocimiento Básico

Para apoyar a los proveedores interesados en obtener la Credencial de Cuidado Infantil del Estado de Maryland, el código de Core of Knowledge está anotado para cada clase. Es importante notar que para recibir un certificado bajo Core of Knowledge, es requerido que los instructores dan algún tipo de evaluación a los participantes. El certificado dirá "core of knowledge hours" versus "continuing training hours". Los dos certificados valen para los requisitos de la licencia pero solo un certificado de Core of Knowledge training vale para la Credencial de Maryland.

Currículo.....	CUR	Desarrollo Infantil.....	CD	Profesionalismo.....	PRO
Comunidad.....	COM	Necesidades Especiales.....	SN	Salud/Seguridad/Nutrición..	HSN

Primeros Auxilios & RCP

Cruz Roja	301-588-2515 x503	Instituto de Educación Infantil	301-982-1596
Family Support Center	301-431-6210		

Cursos Previos al Inicio de Servicios

Innis Enterprises, Inc.

927 Gist Ave., Silver Spring, MD 20910
 Contact: Michelle Marbury, 301-589-5555 or 301-933-0779
 Email: m.innis@verizon.net

- CDA Prep

Instituto de Educación Infantil

5910 Natasha Drive, College Park, MD 20740
 Contact: Miriam Baldwin, 301-982-1596

www.ineduin.com

- | | |
|---------------------------|----------------------------|
| • 45 Horas de Infantes | • Preparación de CDA |
| • 90 Hora de Preescolares | • 45 Horas de Edad Escolar |

Montgomery College Workforce Development & Continuing Education

12 S. Summit Ave., Gaithersburg, MD 20877
 Contact: Nelida Andres, 240-567-3827
 (sin crédito universitario)

www.montgomerycollege.edu

- | | |
|----------------------------|----------------------|
| • 45 Horas de Infantes | • Preparación de CDA |
| • 90 Horas de Preescolares | |

Clases del invierno de 2012

Desarrollo Infantil

24 Horas Dando Tu Primer Paso (Nivel 1)

1, 8 & 15 de octubre, 8:00 a.m.-5:00 p.m. (sábados)

Costo: \$175.00 Ciudad: Rockville

Instituto de Educación Infantil 301-982-1596

Aprobación: CKO-150481

Todo Comienza con una Canción (Nivel 1)

5 de octubre, 9:00 a.m.-12:00 p.m. (sábado)

Costo: \$45.00.00 Ciudad: Rockville

Instituto de Educación Infantil 301-982-1596

Aprobación: CKO-150481

Preparación CDA 13 Áreas Funcionales (Nivel 2)

8-29 de octubre, 8:30 a.m.-4:30 p.m. (sábados)

Costo: \$350.00 Ciudad: Rockville

Instituto de Educación Infantil 301-982-1596

Aprobación: CKO-150481

24 Horas Dando Tu Primer Paso (Nivel 1)

5, 12 & 19 de noviembre, 8:00 a.m.-5:00 p.m. (sábados)

Costo: \$175.00 Ciudad: Rockville

Instituto de Educación Infantil 301-982-1596

Aprobación: CKO-150481

Integración sensorial: Módulo II (Nivel 2)

12 de noviembre, 9:15 a.m.- 1:30 p.m. (sábado)

Costo: \$68.00 Ciudad: Rockville

Montgomery College, 240-567-3827

Aprobación: College

24 Horas Dando Tu Primer Paso (Nivel 1)

3, 10 & 17 de diciembre, 8:00 a.m.-5:00 p.m. (sábados)

Costo: \$175.00 Ciudad: Rockville

Instituto de Educación Infantil 301-982-1596

Aprobación: CKO-150481

Todo Comienza con una Canción (Nivel 1)

3 de diciembre, 9:00 a.m.-12:00 p.m. (sábado)

Costo: \$45.00.00 Ciudad: Rockville

Instituto de Educación Infantil 301-982-1596

Aprobación: CKO-150481

Crecimiento y desarrollo infantil, (45 de las 90 horas) (Nivel 1)

14 de enero a 10 de marzo, 9:00 a.m.- 2:30 p.m. (sábados)

Costo: \$350.00 Ciudad: Rockville

Montgomery College, 240-567-3827

Aprobación: College

Integración sensorial: Módulo I (Nivel 2)

23 de enero de 2012, 7:00 p.m.- 9:10 p.m.

(lunes y miércoles)

Costo: \$68.00 Ciudad: Wheaton

Montgomery College, 240-567-3827

Aprobación: College



Currículo

Arte para Preescolares (Días Festivos) (Nivel 1)

10 de octubre, 6:30 p.m.-9:30 p.m. (lunes)
Costo: \$45.00 Ciudad: Rockville
Instituto de Educación Infantil 301-982-1596
Aprobación: CKO-150481

Desarrollando inteligencias múltiples (Nivel 3)

19 de noviembre, 9:15 a.m.-1:30 p.m. (sábado)
Costo: \$68 Ciudad: Gaithersburg
Montgomery College, 240-567-3827
Aprobación: College

Arte para Preescolares (Días Festivos) (Nivel 1)

21 de noviembre, 6:30 p.m.-9:30 p.m. (lunes)
Costo: \$45.00 Ciudad: Rockville
Instituto de Educación Infantil 301-982-1596
Aprobación: CKO-150481

Desarrollo y planificación de currículos para bebés (Nivel 1)

30 de enero a 4 de abril de 2012, 6:00 p.m.-9:30 p.m.
(lunes y miércoles)
Costo: \$350 Ciudad: Germantown
Montgomery College, 240-567-3827
Aprobación: College

Salud, Seguridad y Nutrición

Muerte Súbita (Nivel 1)

22 de octubre, 2:30 p.m.-4:30 p.m. (sábado)
Costo: \$30.00 Ciudad: Rockville
Instituto de Educación Infantil 301-982-1596
Aprobación: CKO-150481

Muerte Súbita (Nivel 1)

19 de noviembre, 2:30 p.m.-4:30 p.m. (sábado)
Costo: \$30.00 Ciudad: Rockville
Instituto de Educación Infantil 301-982-1596
Aprobación: CKO-150481

Preparación para emergencias (Nivel 1)

25 de febrero de 2012, 9:00 a.m.- 3:30 p.m. (sábado)
Costo: \$30.00 Ciudad: Wheaton
Montgomery College, 240-567-3827
Aprobación: College



Professionalismo

Comunicándonos Efectivamente (Nivel 2)

22 de octubre, 8:00 a.m.-5:00 p.m. (sábado)
Costo: \$90.00 Ciudad: Rockville
Instituto de Educación Infantil 301-982-1596
Aprobación: CKO-150481

Abra su guardería en casa (Nivel 1)

7 al 17 de noviembre, 6:00 p.m.- 9:40 p.m. (de lunes a jueves)
Costo: \$175.00 Ciudad: Gaithersburg
Montgomery College, 240-567-3827
Aprobación: College

Comunicándonos Efectivamente (Nivel 2)

19 de noviembre, 8:00 a.m.-5:00 p.m. (sábado)
Costo: \$90.00 Ciudad: Rockville
Instituto de Educación Infantil 301-982-1596
Aprobación: CKO-150

Técnicas de comunicación (Nivel 2)

29 de noviembre al 6 de diciembre, 6:30 p.m.- 9:40 p.m.
(martes y jueves)
Costo: \$125.00 Ciudad: Wheaton
Montgomery College, 240-567-3827
Aprobación: College

Preparación para la credencial de desarrollo infantil (Nivel 2)

28 de enero a 3 de marzo de 2012, 9:00 a.m.- 2:30 p.m.
(sábados)
Costo: \$225.00 Ciudad: Rockville
Montgomery College, 240-567-3827
Aprobación: College

Colaboración con las familias (Nivel 1)

22 de febrero, 6:30 p.m.-9:30 p.m.
Costo: \$25.00 Ciudad: Gaithersburg
Mont. Co. Child Care Res. & Ref. Ctr., 240-777-3203
Aprobación: PSO-30060

¿No puede encontrar lo que Usted está buscando?

Visite www.mdchildcare.org para buscar entrenamientos aprobados en el estado de Maryland.



Montgomery County Child Care Resource & Referral Center

332 W. Edmonston Drive Rockville, MD 20852

Main: 240-777-3110

Training: 240-777-3203

Child Care Resource Team: 240-777-1457

Fax: 301-279-1812

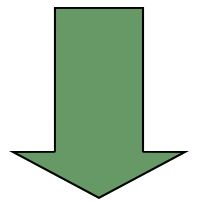
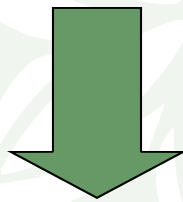
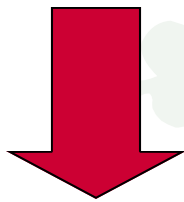
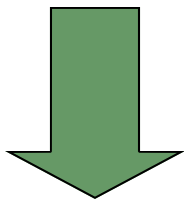
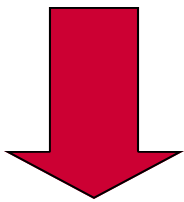
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Don't Forget! Daylight Saving Time is Sunday, November 6th, 2011. Don't forget to turn your clocks back an hour!



Program Support available...FOR YOU!

Overwhelmed by everything you've read? Don't worry, you're not alone! Here are two easy steps to survival:

1. Take a deep breath :)
2. Call the Child Care Resource Team at 240-777-1457 for help!

Did you know that help is just a phone call away?

If you have questions or concerns about anything you've read, give us a call!

If you have questions about your day to day business, give us a call!

If you have questions about any of the topics listed below, give us a call!

Here are some of the many topics we can assist you with:

Business Expansion

Licensing

Business Development

Community Needs

General information about services and resources available

Children with Special Needs

Professional Development

Health and Safety

Public Relations

Behavioral Issues

Infant and Toddler Care

Program Support

Credentials and Degrees



Call 240-777-1457 to get help, have your questions answered, and keep you and your business at the top of its game!